

Leading the way in fund  
distribution services

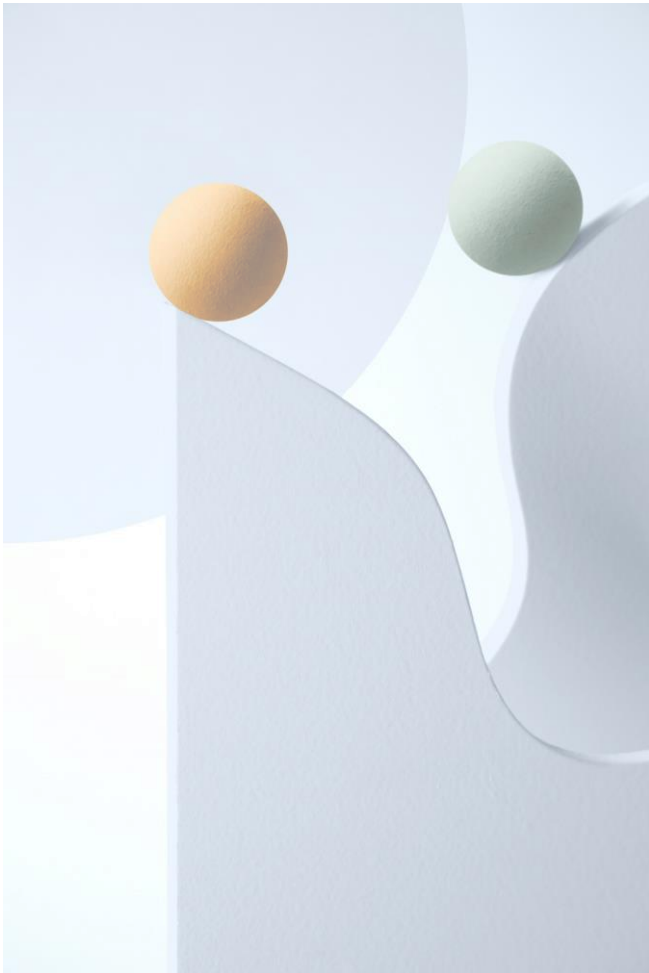
# Agenda

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# Who we are

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## A history of helping our clients expand their fund distribution

Founded in 2006 in Zurich, Acolin connects clients to global fund distribution opportunities by acting as an independent partner to quickly resolve complex cross-border fund distribution challenges.

### Facts & Figures which make a difference

600+  
clients

30+  
Active  
countries

300+  
distribution  
agreements

3,000+  
sub-distributors  
globally

# Why work with Acolin

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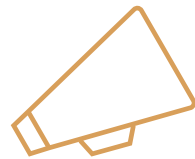
Acolin brings a unique perspective to the challenges asset managers are facing in their fund distribution efforts. We continuously look at distribution challenges in a holistic manner to help our clients achieve their distribution goals.

Experienced  
execution



Providing fund  
distribution expertise  
since 2006

Independent  
thinking & actions



Acting in the best  
interest of our clients  
without constraints

Full-service  
capabilities



The full suite of fund  
distribution services  
when you need it

# The Acolin Fund Distribution Lifecycle

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Our integrated four-stage approach helps clients plan ahead and confidently expand their cross-border footprint.



## Explore

We prepare you with best practice know-how of your target audience, markets and pricing.

## Launch

Our in-house legal team ensures all boxes are ticked to set you up correctly in your target markets.

## Grow

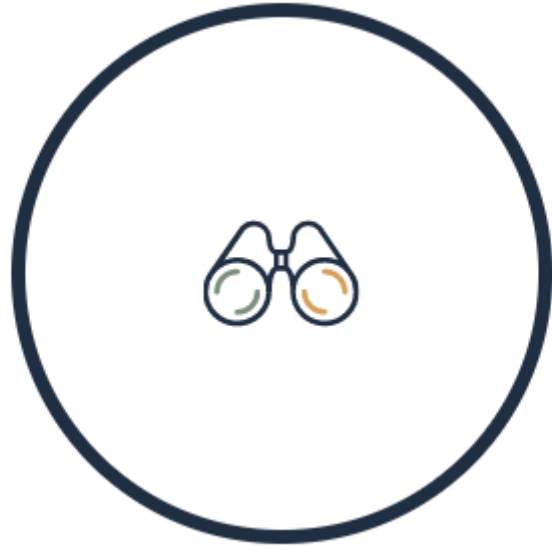
A unique range of support services to help you capture opportunities as you grow.

## Analyse

Improve your outcomes and learn valuable lessons with our essential distribution analytics.

# The Acolin Fund Distribution Lifecycle

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## Explore

Go deeper in **your understanding of the market** and outpace your competition

Drawing on our extensive expertise, we take the time to understand your distribution goals and help you spot and resolve operational and regulatory challenges early on.

- We stress-test key elements of your distribution strategy
- We work with you to explore what works best, anticipating and mitigating operational and regulatory challenges
- We ask the hard questions so we can help you deliver more value, more return and more efficiencies across the fund distribution lifecycle
- You gain access to our highly experienced team of fund distribution experts and in-house legal team

# The Acolin Fund Distribution Lifecycle

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## Launch

We help you **launch in new markets** through a range of regulatory services

### Swiss Representation

Swift and straightforward access to the Swiss market - undertaking all tasks related to the fund set-up and representation.

### Facilities Agency Services

Support as your Facilities Agent and Point of Contact in the U.K, Germany and other EU territories.

### Tied Agent Services

Efficient and MiFID II compliant access to the entire EU market through our distribution license.

### Global Fund Registration

Registration and ongoing fund governance of UCITS and AIFMD funds, ensuring compliance with all legal requirements and regulations in the relevant jurisdictions.

# The Acolin Fund Distribution Lifecycle

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## Grow

As your distribution grows, we help you **capture the opportunities** as they arise

### Distribution Network Management

Gain efficient access to a constantly growing global distribution network comprising key fund platforms, banks and other distribution partners.

### Investor Relations

Tell your fund's story with Acolin Fundbase and create a superior client experience for your investors on [www.fundbase.com](http://www.fundbase.com).



# The Acolin Fund Distribution Lifecycle

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## Analyse

A digital-first compliance approach, allowing asset managers to efficiently address increasing compliance obligations, gain valuable **insights into their distribution network** and identify opportunities to improve future business performance.

### Acolin Oversight Platform

Our oversight solutions are designed to increase visibility and transparency, as well as making control and governance more efficient, all on one platform.

### Compliance as a Service

Fulfil your regulatory obligations in the face of growing operational pressures on compliance. As an extension of your in-house team, we provide flexible and scalable compliance support to remove bottlenecks and free up critical compliance resource.

# How Acolin can help you

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Our integrated four-stage approach provides comprehensive support across the fund distribution lifecycle as and when it suits you.

We offer the full range of high-quality products and services for **UCITS & AIFMD** providers. With more than 100 staff located in Zurich, Geneva, London, Dublin, Luxembourg, Frankfurt, Constance, Bratislava and Belgrade, we have developed solutions across the fund distribution lifecycle which can be **tailored to your unique business goals**.

Each stage of the cycle is created to be independent or to form part of a **cohesive distribution services offer** – you choose which services can best help you.



## Our memberships



Reach out to us and find out more about how our services  
connect you to opportunity



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connecting you to opportunity

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